

**THIS STUDY ENTITLED INFLUENCE OF LEADERSHIP, COMPENSATION AND
MOTIVATION ON PERFORMANCE IN THE FIELD OF AGRICULTURAL
EXTENSION IN THE DISTRICT AGRICULTURAL OFFICE PROBOLINGGO**

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ABSTRACT

This study entitled influence of leadership, compensation, and motivation on performance in the field of agricultural extension in the district agricultural office probolinggo. The aim of this research is to know the influence of leadership, compensation and motivation factors against performance in the field of agricultural extension in the district agricultural office probolinggo.. The population of this research numbered 40 instructor in probolinggo. Technique of data analysis that used in this research is multiple regression data analysis using SPSS 21.0 program for windows. The result of F test regression analysis shows that the leadership, compensation and motivation are the variables that simultaneously influence on the performance on the extension. The result of t test regression the variables that the compensation and motivation that influence performance significantly but leadership effect is not significant on the performance on the extension, the most dominant factor based on analysis is compensation.

Keywords: Compensation, Performance in the field, Leadership, Motivation.